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FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	07/01/03	_ AND ENDING_U	16/30/04
	MM/DD/YY		MM/DD/YY
A. REGI	STRANT IDENTIFICA	ATION	
NAME OF BROKER-DEALER: FIRST WESTERN SECURITIES, INC.			OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSIN		(No.)	FIRM I.D. NO.
669 AIRPORT FREEWAY, SUITE 409		-	
	(No. and Street)		
FORT WORTH	TEXAS	76	5182-0159
(City)	(State)		(Zip Code)
NAME AND TELEPHONE NUMBER OF PER	SON TO CONTACT IN RE	GARD TO THIS F (817) 553	
RANDY FERGUSON		(017) 333	-1492 (Area Code - Telephone Numbe
P ACCC	UNTANT IDENTIFIC	ATION	
SANFORD, BAUMEISTER & FRAZIER	P.C. Name – if individual, state last, firs	et middle name)	
· ·	• , ,	,	
201 MAIN STREET, SUITE 1250	FORT WORTH	TEXAS	/ 76102
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:	,	<i>f</i>	POCCOCE
☑ Certified Public Accountant			PROCESSED
☐ Public Accountant			SEP 2 0 2004
☐ Accountant not resident in Unite	d States or any of its possess	sions.	THOMSON
	OR OFFICIAL USE ON	LY	FINANCIAL
	· · · · · · · · · · · · · · · · · · ·		

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

OATH OR AFFIRMATION

I, RANDY FERGUSON	, swear (or affirm) that, to the best of
my knowledge and belief the accompanying financ	ial statement and supporting schedules pertaining to the firm of
FIRST WESTERN SECURITIES, INC.	
of JUNE 30	2004, are true and correct. I further swear (or affirm) that
neither the company nor any partner, proprietor, p	rincipal officer or director has any proprietary interest in any account
classified solely as that of a customer, except as follows	ilows:
	_
	\bigcirc
Rochelle M Knight	Veril Tin
My Commission Expires October 22, 2006	Signature
OF OF CCIODAY 22, 2006	PRRS I D RAT
	Title
11/1/00/01/01/01/1	Title
- K OCHELLE I W. HINGHUS	
Notary Public	
This report ** contains (check all applicable boxes	.
(a) Facing Page.	<i>y.</i>
(b) Statement of Financial Condition.	
(c) Statement of Income (Loss).	
(d) Statement of Changes in Financial Condition	on. (SEE STATEMENT OF CASH FLOWS)
(e) Statement of Changes in Stockholders' Equ	
	linated to Claims of Creditors. (NOT APPLICABLE)
(g) Computation of Net Capital.	
(h) Computation for Determination of Reserve	
	Control Requirements Under Rule 15c3-3 (NOT APPLICABLE)
	planation of the Computation of Net Capital Under Rule 15c3-3 and the
	erve Requirements Under Exhibit A of Rule 15c3-3. (NOT APPLICABLE)
(k) A Reconciliation between the audited and consolidation.	unaudited Statements of Financial Condition with respect to methods of
(1) An Oath or Affirmation.	
(n) A copy of the SIPC Supplemental Report.	(NO LONGER REQUIRED)
(n) A report describing any material inadequaci-	es found to exist or found to have existed since the date of the previous audit.
(AUDITORS REPORT ON INTERNAL C	ONTROL STRUCTURE REQUIRED BY SEC RULE 17 A-5)
**For conditions of confidential treatment of certa	in portions of this filing, see section 240.17a-5(e)(3).

FIRST WESTERN SECURITIES, INC. CONTENTS JUNE 30, 2004

	Page
INDEPENDENT AUDITORS' REPORT	1
AUDITED FINANCIAL STATEMENTS	
Statement of Financial Condition	2
Statement of Income	3
Statement of Changes in Stockholders' Equity	4
Statement of Cash Flows	5
Notes to Financial Statements	6
SUPPLEMENTARY INFORMATION	
Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission	9
Computation for Determination of Reserve Requirements Under Rule 15c3-3 of the Securities and Exchange Commission	10
INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL STRUCTURE REQUIRED BY SEC RULE 17A-5	11



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Health Care

Contractors

Financial institutions

Law firms

Insurance agencies

Real estate investors & developers

Closely held businesses

Nonprofit organizations

The services you need to prosper:

Management consulting

Year-round tax planning

Business & individual tax preparation

Audits

Financial reporting

IRS representation

Business valuation

Employee benefit plans

Retirement & estate planning

Revenue distribution

Joint interest billings

Bookkeeping

August 17, 2004

Board of Director and Shareholders First Western Securities, Inc. Fort Worth, Texas

Independent Auditors' Report

We have audited the accompanying statement of financial condition of First Western Securities, Inc. as of June 30, 2004, and the related statements of income, changes in stockholders' equity and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of First Western Securities, Inc. as of June 30, 2004, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying supplementary information in Schedules I and II is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities and Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Sanford, Baumeister & Fragier, P.C.

SANFORD, BAUMEISTER & FRAZIER, P.C.

FIRST WESTERN SECURITIES, INC. STATEMENT OF FINANCIAL CONDITION JUNE 30, 2004

ASSETS

Cash in bank Money market mutual fund Commissions receivable Clearing deposits - Note 3 TOTAL ASSETS	\$	102,613 17,088 56,250 60,099	\$ 236,050
LIABILITIES AND STOCKHOLDERS	S' EQUI	<u>ΓΥ</u>	
LIABILITIES Commissions and wages payable Commissions payable to independent agents Accrued accounts payable Total Liabilities	\$	35,290 58,968 5,000	\$ 99,258
STOCKHOLDERS' EQUITY - Note 4 Common stock, \$.01 par value, 1,200,000 shares authorized, 889,676 shares issued and outstanding Additional paid-in capital Retained earnings		8,897 26,478 101,417	
Total Stockholders' Equity			 136,792
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY			\$ 236,050

FIRST WESTERN SECURITIES, INC. STATEMENT OF INCOME FOR THE YEAR ENDED JUNE 30, 2004

REVENUES		
Commissions	\$ 2,346,481	
Interest income	 31,963	
Total Revenues		\$ 2,378,444
EXPENSES		
Employee compensation - Note 7	549,192	
Clearing charges	111,776	
Independent agent commissions	1,405,202	
Other operating expenses - Notes 5 and 6	 273,287	
Total Expenses		 2,339,457
INCOME BEFORE FEDERAL INCOME TAX		38,987
FEDERAL INCOME TAXES - Note 8		 72
NET INCOME		\$ 38,915

FIRST WESTERN SECURITIES, INC. STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY FOR THE YEAR ENDED JUNE 30, 2004

	ommon Stock]	lditional Paid-in Capital	_	Retained arnings	Total ckholders' Equity
BALANCE - June 30, 2003	\$ 8,897	\$	26,478	\$	62,502	\$ 97,877
Net income	 				38,915	 38,915
BALANCE - June 30, 2004	\$ 8,897	\$	26,478	\$	101,417	\$ 136,792

FIRST WESTERN SECURITIES, INC. STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2004

INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS

CASH FLOWS FROM OPERATING ACTIVITIES		
Net income	\$ 38,915	
Adjustments to reconcile net income to net cash provided		
by operating activities:		
(Increase) decrease in operating assets:		
Commissions receivable	11,879	
Clearing deposits	(929)	
Increase (decrease) in operating liabilities:		
Commissions and wages payable	6,479	
Commissions payable to independent agents	15,527	
Accrued accounts payable	 5,000	
Net Cash Provided by Operating Activities		\$ 76,871
NET INCREASE IN CASH AND CASH EQUIVALENTS		76,871
CASH AND CASH EQUIVALENTS - Beginning of Year		 42,830
CASH AND CASH EQUIVALENTS - End of Year		\$ 119,701

The accompanying notes to financial statements are an integral part of these statements.

FIRST WESTERN SECURITIES, INC. NOTES TO FINANCIAL STATEMENTS JUNE 30, 2004

NOTE 1 - ORGANIZATION AND OPERATIONS

First Western Securities, Inc. (the Company) was incorporated in Texas on March 27, 1987 and commenced business as a registered broker/dealer on July 7, 1987. The Company is registered with the Securities and Exchange Commission (SEC) and the National Association of Securities Dealers (NASD). The predominance of its customers live in Texas and a substantial portion of all transactions are cleared through clearing houses located in Texas.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting and reporting policies of the Company conform with U.S. generally accepted accounting principles. Policies and practices that materially affect the determination of financial position, changes in financial position, and results of operations are summarized as follows:

CASH AND CASH EQUIVALENTS

For purposes of the statement of cash flows, the Company considers any short-term investment convertible to cash within three months or less with little or no change in the principal amount to be a cash equivalent. Cash and cash equivalents at June 30, 2004 consist of cash in bank and a money market mutual fund.

COMMISSION RECEIVABLE

Commission receivable is reported at the amount management expects to collect on balances outstanding at year-end. Substantially all of the year-end receivable balance is from entities that have a history of paying promptly. No allowance was deemed necessary as of June 30, 2004. The Company utilizes the allowance method for recognition of bad debts. For the year ended June 30, 2004, the Company recognized no bad debt expense.

RECOGNITION OF COMMISSION REVENUE AND EXPENSE

The Company records commission income as earned, on the settlement date basis. Commission expense is recognized at the same time along with any related clearing expenses.

CONCENTRATION OF CREDIT RISK

The Company primarily utilizes one brokerage house to execute all of its customers' stock and bond transactions. The brokerage house remits the Company's commission on these trades monthly. Therefore, a substantial portion of the Company's commission receivable balance could be at risk at any point in time.

USE OF ESTIMATES

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

NOTE 3 – CLEARING DEPOSITS

As of June 30, 2004, the Company has a combined balance of \$60,099 on deposit with First Union Securities, Inc. and Southwest Securities, Inc. (its previous clearing broker). The Company was required to maintain a clearing deposit balance with these clearing brokers for the execution of investment trades.

FIRST WESTERN SECURITIES, INC. NOTES TO FINANCIAL STATEMENTS JUNE 30, 2004

NOTE 4 - NET CAPITAL REQUIREMENTS

The Company is subject to the Securities and Exchange Commission's "Uniform Net Capital" Rule (SEC Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At June 30, 2004, the Company had net capital of \$133,950 that was \$83,950 in excess of its required net capital of \$50,000. The Company's ratio of aggregate indebtedness to net capital was 0.74 to 1.

NOTE 5 - OPERATING LEASE

The Company is committed to leasing its present office location through June 30, 2009. The lease payments are guaranteed by one of the Company's shareholders. Lease expense for the year ended June 30, 2004 was \$36,992 and is included in other operating expenses on the statement of income.

The future minimum rental payments based upon the base amounts under the non-cancelable operating lease are as follows:

Year Ending June 30,		Mount
2005	\$	37,586
2006		38,181
2007.		38,775
2008	•	39,369
2009		39,815
Total	\$	193,726

NOTE 6 - RELATED PARTY TRANSACTIONS

During the current year, the Company subleased its furniture and office equipment under a month-to-month rental arrangement with First Western Leasing, Inc., a company related by common ownership. The Company is also charged fees by First Western Leasing, Inc. for services such as utilities, telephone, insurance coverage, and quotation services. The total fees paid by the Company to First Western Leasing, Inc. for these services during the year ended June 30, 2004 were \$147,508. This amount is included in other operating expenses on the statement of income. The fees paid by the Company to First Western Leasing, Inc. for these services are not necessarily considered to approximate their fair value.

NOTE 7 - EMPLOYEE BENEFIT PLAN

The Company adopted a 401(k) Profit Sharing Plan during the year ended June 30, 1993, whereby the employees may elect to make contributions pursuant to a salary reduction agreement upon meeting length of service requirements. The Company does not have a matching contribution obligation. During the year ended June 30, 2004, the Company elected not to make a discretionary contribution.

FIRST WESTERN SECURITIES, INC. NOTES TO FINANCIAL STATEMENTS JUNE 30, 2004

NOTE 8 - FEDERAL INCOME TAXES

The Company had a net deferred tax asset balance of \$-0- as of June 30, 2004 calculated as follows:

Net Operating Loss Carryover – Beginning of Year Less: Income before federal income tax	\$	58,714 (38,987)
Net Operating Loss Carryover – End of Year Effective Tax Rate		19,727 15%
Deferred Tax Asset for Operating Loss Carryover Valuation allowance		2,959 (2,959)
Net Deferred Tax Asset	_\$_	-0-

The net operating loss carryover of \$19,727 is available for utilization to the year ended June 30, 2023 under the current tax guidelines.

The federal income tax expense for the year ended June 30, 2004 is reflected on the statement of income as follows:

Current	\$ 5,920
Deferred	-0-
Utilization of net operating loss carryover	 (5,848)
Federal Income Tax Expense	\$ 72

The Company has a "brother/sister controlled group" relationship with First Western Leasing, Inc. since five or fewer persons own at least 80% of the voting stock of each company.

SUPPLEMENTARY INFORMATION

SCHEDULE I

FIRST WESTERN SECURITIES, INC. COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION JUNE 30, 2004

NET CAPITAL Total stockholders' equity - book purposes Deductions	\$	136,792
		(2,500)
Total Stockholders' Equity Qualified for Net Capital		134,292
Allowable credits		•
Total Capital and Allowable Credits		134,292
Deductions and/or Charges Non-allowable assets: Receivables from non-customers		<u>-</u>
Total Deductions and/or Charges		<u>-</u>
Net Capital Before Haircuts on Securities Positions		134,292
Haircuts on Securities		342
Net Capital		133,950
AGGREGATE INDEBTEDNESS Commissions and wages payable Commissions payable to independent agents Accrued accounts payable	\$	35,290 58,968 5,000
Total Aggregate Indebtedness	\$	99,258
COMPUTATION OF BASIC NET CAPITAL REQUIREMENTS Minimum net capital required pursuant to Rule 15c3-1	\$	50,000
Excess net capital at 1000% (or \$50,000, whichever is greater)	\$	83,950
Ratio of aggregate indebtedness to net capital		.74 to 1
RECONCILIATION WITH COMPANY'S COMPUTATION (included in Part II of FORM X-17A-5 as of June 30, 2003)		
Net Capital, as reported in Company's Part II (Unaudited) FOCUS report and per above	\$	133,950

SCHEDULE II

FIRST WESTERN SECURITIES, INC. COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS UNDER RULE 15c3-3 OF THE SECURITIES AND EXCHANGE COMMISSION JUNE 30, 2004

First Western Securities, Inc. is exempted from Rule 15c3-3 of the Securities and Exchange Commission by subparagraph (k)(2)(ii) of that rule, and as a result, the Computation for Determination of the Reserve Requirement under Exhibit A of Rule 15c3-3 is not required. No facts came to our attention to indicate that this exemption had not been complied with during the year ended June 30, 2004.



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The services you need to prosper:

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Year-round tax planning

Business & individual tax preparation

Audits

Financial reporting

IRS representation

Business valuation

Employee benefit plans

Retirement & estate planning

Revenue distribution

loint interest billings

INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL STRUCTURE REQUIRED BY SEC RULE 17a-5

In planning and performing our audit of the financial statements and supplemental schedules of First Western Securities, Inc. (the "Company") for the year ended June 30, 2004, we considered its internal control structure, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by Rule 17a-5(g)(1) of the Securities Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company, including tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons.
- 2. Recordation of differences required by rule 17a-13.
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls, and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SEC's abovementioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Board of Director and Shareholders First Western Securities, Inc. Page 2 August 17, 2004

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at June 30, 2004, to meet the SEC's objectives.

This report is intended solely for the use of the Board of Directors, management, the SEC, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Samford, Baumeister & Frazier, P.C.

SANFORD, BAUMEISTER & FRAZIER, P.C.